



Applied Engineering Plastics, Inc.

6 Industrial Drive, Jerseyville, IL 62052 618-639-8800

## **SALES ASSOCIATE**

Are you a people person? Are you looking for a job that has unlimited growth potential? Join our team as a Sales Associate. Focus will be on growing sales with current customers and developing sales targets while providing excellent customer service.

### **DETAILS**

- Mondays through Thursdays 8:30 am – 5:00 pm
- Fridays 7:30 am – 4:00 pm

### **JOB DUTIES INCLUDE, BUT NOT LIMITED TO:**

- Develop sales opportunities by researching and identifying potential applications and accounts
- Solicit new accounts through telemarketing and email
- Service existing accounts by responding to phone and email inquiries
- Work with Management to develop targets
- Enter call notes, quotes, and orders into computer system
- Prepare and submit customer quotations
- Review prints prior to quotation
- Individual will use a proactive approach to provide excellent customer service by determining customer needs and assisting in recommendation of materials and/or fabrication services
- Assist in shop on projects as needed

### **POSITION QUALIFICATIONS**

- Requires minimum 2-year college education or equivalent
- Minimum 2 years customer service preferred
- Industrial sales experience preferred
- Excellent communication skills
- Willingness to learn and demonstrate initiative

### **BENEFITS**

- Paid vacation, personal days, and holidays
- Paid health, dental, and vision insurance
- End of year profit sharing
- Salary range is \$36,000-\$42,000 dependent upon experience, PLUS commission on new sales

### **TO APPLY**

- Visit our website at [www.appliedengineeringplastics.com](http://www.appliedengineeringplastics.com)

*NO PHONE CALLS PLEASE*