



Applied Engineering **Plastics**, Inc.

6 Industrial Drive, Jerseyville, IL 62052 618-639-8800

SALES ASSOCIATE

Are you a people person? Are you looking for a job that has unlimited growth potential? Join our team as a Sales Associate. Focus will be on growing sales with new customers while providing excellent customer service.

JOB DUTIES INCLUDE, BUT NOT LIMITED TO:

- Develop sales opportunities by researching and identifying potential applications and accounts
- Solicit new accounts through telemarketing and email
- Work with Management to develop targets
- Enter call notes, quotes, and orders into computer system
- Prepare and submit customer quotations
- Individual will use a proactive approach to provide excellent customer service by determining customer needs and assisting in recommendation of materials and/or fabrication services

POSITION QUALIFICATIONS

- Excellent communication skills
- Willingness to learn and demonstrate initiative
- Must be comfortable calling potential customers and speaking with them over the phone
- 2 years customer service preferred
- Industrial sales experience preferred

DETAILS

- Mondays through Thursdays 6:30am – 5:00pm

BENEFITS

- Paid vacation, personal days, and holidays
- Paid health, dental, and vision insurance
- End of year profit sharing
- Salary range is dependent upon experience, PLUS commission on new sales

TO APPLY

- Visit our website at www.appliedengineeringplastics.com

NO PHONE CALLS PLEASE